



eBUSINESS

# Quote Marine

*Point, click and place Marine new business in minutes.*

The Hartford's Quote Marine online tool lets you quote, bind and request issuance of eligible Builders' Risk and Ocean Cargo policies in minutes.

Quote Marine is part of a growing suite of capabilities available on our Electronic Business Center (EBC) geared towards helping you sell, service and manage your book of business more profitably and with ease. For instance, you can view the policy online after it's been issued, check the billing status and even look up the commission on your statement. All online and in one place!

## Innovative Features

**Simplified Account Management.** The "Customer File" feature allows you to easily manage your accounts – edit information, view the status of a submission, or retrieve a policy number. Plus, easily save and retrieve quotes to complete at a later time without having to re-key information.

**Flexible Quoting.** The system automatically prompts you for optional coverages, various deductibles and flexible limits so you can offer more choices to your customers.

**Lock Quote.** You have the option to hold terms for 90 days.

**Submit Quote.** The system checks to see if a quote for the same client was entered by another agent.

**Quote Summary.** A premium breakdown and quote details are available, which you can easily print for reference.

**Automatic Referral.** For risks that fall outside our online underwriting guidelines, you have the option to automatically refer the submission to your Marine Underwriter for consideration and response within two business days.

## Benefits

- This Web-based tool is easy to use, with just a few screens to complete. You can place business anytime and from anywhere with an Internet connection – office, home or even on the road.
- Obtain new business quotes for coverages and premiums that meet online underwriting guidelines so you can get back to your client in minutes.
- Submitting business electronically saves you time so you can focus on what's important to you – managing customer relationships and bringing in business.

**Builders' Risk** marine coverage provides protection for new, non-frame construction projects up to \$15 million in completed value. Real-time quoting or electronic submission is not available for risks in Alaska, Florida, or Hawaii.

**Ocean Cargo** marine coverage provides protection for goods up to \$25 million in annual values shipped internationally, by air or by sea, and also during their connecting transport. Key coverages such as inland transit, warehousing, and installation are automatically included, and increased limits are even available through the tool.

## Get On Board with Quote Marine

Try Quote Marine and see just how easy it is to use. Quote Marine is available to Hartford agents registered for the EBC and with quoting authorization. If you're registered for the EBC, log on to [ebc.thehartford.com](http://ebc.thehartford.com) today and take advantage of the cutting-edge technology solutions we offer you.

Not registered for the EBC? Contact The Hartford's Agency Interface Services team toll-free at 877-322-4833, Monday through Friday from 8:00 a.m. to 8:00 p.m. ET.

For questions about The Hartford's Marine products or policies, contact your Hartford Marine Representative.

